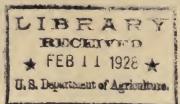
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A. N. PIERSON, Inc. cromwell, conn.

1928

## TERMS OF SALE

THIS LIST CANCELS ALL PREVIOUS QUOTATIONS

This is a Wholesale Catalogue and we do not solicit orders at these prices from parties not in the trade

Printed Stationery. Use printed stationery to protect yourself from being confused with retail buyers, or state clearly why you should be entitled to buy at wholesale prices.

Terms. Cash, unless special arrangements are made for credit. Bills for plants are payable 30 days from date of shipment where credit has been allowed. If unpaid, interest will be charged at 1/2 per cent per month.

Parcel Post Shipments. We ship rooted cuttings by parcel post on orders calling for small quantities, until May 1, after which date we use slatted crates which are necessary in order to prevent heating and loss in transit. These must be shipped by express.

Cash Discounts. We do not allow cash discounts, but on prepaid orders we do not charge for packing, the cash discount formerly allowed being approximately the amount added to charge orders for packing.

Non-Warranty. We endeavor to keep varieties true to name, but do not guarantee this, nor do we in any way guarantee the success of the grower purchasing the stock offered in this Catalogue. In the event of stock not being true to name, our liability is limited to the invoice value at time of shipment.

### PARCEL POST CHARGES

On all charge orders, the actual parcel post cost will be added to the invoice. Paid orders will be shipped by express unless the remittance includes postage at the following estimated

Rooted Cuttings, east of the Mississippi River: 100 or less, 10 cents; for each additional 100, 5 cents. West of Mississippi River: 100 or less, 20 cents; for each additional 100, 10 cents. All plants from pots in any quantity will be shipped by express. If desired by parcel post, we can remove the soil and pack lightly. This we advise in the case of small lots of new Chrysanthemums, especially where the customer wishes larger and better than rooted cuttings and wants to keep the expense down to the minimum. We do not guarantee safe delivery of anything. If you wish your parcel post shipment insured, we will insure it at your expense at the following rates, which must be included in your remittance:

Value up to	\$5.00	\$0 05 -	1
Value up to	25.00	08	plus regular
Value up to	50.00	10	postage
Value up to	100.00	25	

We deliver to a common carrier in good condition. We do not guarantee safe arrival; your claim for damage is against the carrier.

Packing Charges. A charge for packing is made on all plants or cuttings shipped by express or parcel post. We do not charge for either boxes or packing on orders which are prepaid in full.

### PACKING CHARGES

Rooted Cuttings: 300 or less, 30 cts.; over 300, 5 cts. per 100 additional. Plants from 2½-inch pots: Minimum charge up to 100 plants, 50 cts.; over 100, 40 cts. per 100.

Plants from 3-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1 per 100. Plants from 4-inch pots: Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.

### For Grafted Roses

Plants from  $2\frac{1}{4}$ -inch pots: Minimum charge, 50 cts.; in quantity, \$1 per 100. Plants from 3 and 4-inch pots. Minimum charge, 50 cts.; 50 or more plants, \$1.50 per 100.



A bird's-eye view of our lower plant taken from an airplane. It shows in the distance a small portion of our nursery, which comprises over 120 acres, planted chiefly to Evergreens

# A. N. PIERSON

INCORPORATED

CROMWELL , CONNECTICUT

Wholesale Trade-List, 1928

Grafted Roses for Florists' Planting
Evergreens of All Types
The Largest Production in New England



TALISMAN ROSES

## **TALISMAN**

ONTGOMERY has named his new Rose "Talisman," and you who know Scott's story of the Crusaders and the Knights Templars, and who remember Crusader and know Templar today, will realize the connection and why Montgomery has taken the title of this novel for the name of his latest creation.

Just what is Talisman to a rose-man? Not speaking to the general rose lover and the outdoor rose enthusiast, but to the commercial grower of Roses for cut-flowers, the answer to this question may be given best by quoting a letter to a friend in the industry that was written by us recently. We are planning to grow 25,000 plants for this next season, and we invite Rose-growers to visit us and see it, and the Montgomery Co., at Hadley, will also appreciate your careful study of this radically different cut-flower Rose. The letter follows:

December 14, 1927

In response to yours of the 8th with reference to Talisman, this is a seed-ling raised by the Montgomery Company, of Hadley, Mass. The parentage is Ophelia by Pernet. It will be disseminated by the Montgomery Company and ourselves in 1929.

We have three hundred plants of the variety growing on our place, and it is one of the freest growing, easiest handling varieties that we have ever had growing in the greenhouse benches. The color is very hard to describe. It is a combination of yellow and copper, suffused with pink in the bud. If you can remember the color of Irish Fireflame, you will have something with which to compare the bud color of Talisman.

The Rose carries an average of twenty-five petals. We counted one yesterday that had thirty-five, another that had twenty-three, and we think twentyfive good-sized petals is a fair average.

It is amply double to be a good commercial cut-flower Rose, and yet a Rose of this petalage will open freely and easily, being in the open form somewhat similar to Butterfly although the petal is larger and heavier than the petals of Butterfly.

As the flower opens, as with all Roses carrying these yellow and copper shades, it changes color and the half-open color carries a decidedly old-rose pink above the yellow base, and as this fades to lighter pink the deeper pink that is in the original flower becomes more intensified, probably by contrast. It is a very charming color but one that is almost impossible to describe accurately and one that is entirely distinct from anything we now have in commerce for cut-flower purposes.

Yours very truly,

A. N. PIERSON, INC.



those who went from Ophelia to Butterfly, the casting aside of a

parent for an offspring is not a new story, and yet how few of the sports really do become lasting in the cut-flower industry.

Premier Supreme is not a novelty of the year. It has had a good, fair trial throughout the country, and has not been found lacking in the essentials of a good Rose, and the merits of this sport have now become known. It is better in color than Premier, and, while not as double, is more perfect in form and will open better. In growth it is lighter in about the same proportion as the flower is lighter in petalage. It is as free, if not more prolific, than its parent, and lacks the malformed flowers and heavy off-colored buds. A better Premier that will rapidly replace the parent. And it may safely be said that it is as much better than Premier as Briarcliff is an improvement on Columbia.

5,000, per 1,000 \$250 00 Grafted only 1,000 \$5 00 6 00 7 00 \$30 00 40 00 45 00 From 21/4-in. pots \$260 00 From 3-in. pots From 4-in. pots



BRIARCLIFF ROSES

### General List of Greenhouse Roses

To be a success under glass, a variety must produce flowers that will be of a pleasing color under both natural and artificial light. It must be productive, for it occupies

space that is valuable, and it is to be regretted that the list of greenhouse Roses is limited by these conditions. Of the hundreds of new Roses that are originated, very few become recognized as worthy of being classed among greenhouse va-

We have for many years made a practice of holding some stock of the older varieties of greenhouse forcing

Roses for those who, for reasons best known to themselves, wish to procure stocks of these almost forgotten Roses. We have been obliged to discontinue many sorts that have been held for

this sort of trade to which we have always been pleased to cater. This list of greenhouse varieties of forcing Roses, we believe, covers all the sorts commonly grown in quantity, and these are, in our opinion, the best Roses in

existence.

We grow grafted Roses, for greenhouse planting, in large quantities. This season we shall graft about 1,000,000. We do not grow own-root Rose plants. With few exceptions, these Roses are better grafted on Manetti stock than when grown on their own roots. Stronger plants, increased production, and flowers of better quality are obtained from the grafted plant. Making a comparison between grafted and own-root Roses, both subjects being selected as fair samples, the grafted plant at once shows a superiority which it maintains.

We can fill your retail orders for Rose plants. We have built for ourselves a reputation for producing the best Rose stock that can be grown. That reputation is ours to maintain. For private work, we advise

to maintain. For private work, we advise the use of plants from 3-inch pots, shipped when ready for planting, or at least a month before needed if they are to be repotted into 4-inch pots. When you wish us to 3-inch pots. After May 1 we are usually able to fill orders for any varieties listed from 3-inch pots. Order your Roses now. Have them the size you want them when you are ready for them.

We do not offer grafting science or over rock above.

We do not offer grafting scions or own-root plants. Prices of all Greenhouse Roses, unless otherwise specified:

Grafted only:
From 21/4-inch pots
From 3-inch pots Each 1,000 . \$0 40 \$4 50 5 00 \$25 00 \$240 00 50 30 00 40 00 From 4-inch pots 60 6 00

Three or more of a variety at dozen rate, 25 or more at 100 rate, 250 or more at 1,000 rate. Packing charge, \$10 per 1,000. No packing charge made on prepaid orders. We quote special prices on larger quantities.



This ability to grow and to produce in winter is its strongest point. At no time will this Rose stop growing freely. It has proven the most prolific red Rose of the greenhouse forcing varieties, producing a big cut of uniformly good, fragrant, salable blooms.

Templar is the most fragrant Rose we know. It has made good and is today the standard by which red Roses are judged.

90%



Double White Killarney Rose

### Commonwealth

In color, Commonwealth may be described as deep pink. It may be compared to Premier, but is several shades darker and much brighter in color. In habit of growth it is strong and vigorous. Commonwealth breaks freely from the bottom and from the hard wood. It makes a big plant—compared with existing greenhouse sorts. The foliage is hard and leathery. Commonwealth makes good stems. At no season will Commonwealth fail to produce good bloom. While it requires extra heat in December, January, and February, it will amply repay this in quality of bloom and, for the remainder of the year, will cut a quality superior to any in its color. The blooms are large and nicely formed. The petals are hard and do not bruise easily in shipping. It has excellent keeping quality and holds its color well. Commonwealth is an all-season Rose. It is slow in winter, but the best Rose we have ever grown in summer. The value of this variety for summer quality is being recognized, many preferring to rest and cut back during winter rather than to keep going with the extra heat that would be needed, and to crop Commonwealth for Easter and the months to follow.

Butterfly See Mme. Butterfly

### Briarcliff

One might almost say the Universal Rose. There has never been in commerce a variety in its color that has had the same recognition. Briarcliff has supplanted Columbia entirely, and, without a doubt, there are more grown today than of any Rose except, perhaps, Premier and its sports.

### Mme. Butterfly

A sport of Ophelia which carries on so many of the excellent qualities of its parent that it is, without doubt, the most widely grown and the most popular Rose of its type. The color is similar to Ophelia—shell or flesh-pink with the Ophelia shadings deepened and intensified. A real commercial sort, good from the grower's standpoint. A good Rose to ship, a good Rose from the retailer's standpoint, and a popular Rose with the public. In growth Mme. Butterfly is surpassing the parent and this feature alone recommends it to all. Foliage, stem, and flower are all Ophelia—improved and glorified.

### Premier

This Rose retains its clear shade of rosepink throughout the season. Premier is widely grown in larger quantities than other greenhouse varieties. It is a free, easy grower, requires considerable pinching to produce long stems, but can be cropped better, perhaps, than any of the other varieties generally grown. It is at its best as a Christmas and mid-winter Rose, but is good at all times. This large flowering Rose is a favorite with the grower and the flower-buyer.

### Double White Killarney

The leading and best white Rose ever grown, when quality of bloom is considered. There have been many sports of White Killarney, but this Rose, known as the Budlong strain, has shown superiority to the other sports in every respect, and it is recognized today that Double White Killarney means the Budlong strain. It is pure white, and the flowers are of great substance.

### Matchless

A sport of Premier originated by Duckham-Pierson Co., 1926. A deep pink sport of Premier. In color and form of bud, Matchless is an improvement over Premier, and it is the equal of the parent in health and production. It lacks the size of Premier in the flower, and the general growth, in porportion to the flower, is considerably lighter.

### Mrs. F. R. Pierson

Introduced by The F. R. Pierson Co., of Tarrytown, N. Y., last season. As a commercial red Rose, Mrs. F. R. Pierson is hard to equal when at its best. It is a sport of Premier, and it possesses many of the characteristics of the parent, but does not have the same strength of plant that Premier shows where not well handled. As a fancy Rose for the holiday trade, it is beautiful if brought to maturity under ideal conditions and not grown as warm as Premier. "A crimson Rose flooded with sunshine" was the introductory description. It is all of that, and, done well, it is a wonderful Rose, and we have done it well.

### RAPTURE

This new Rose, sent out by the Rowayton Greenhouses this past season, is a sport from Mme. Butterfly, or at least from a sport of Ophelia, grown by this firm, that was so close to Butterfly as to make it almost indistinguishable. In practically all respects Rapture is a rose-pink Butterfly with, under good conditions of growth, a





Mrs. R. M. Calkins

## NEW CHRYSANTHEMUMS

Rooted cuttings, \$2 per doz., \$15 per 100, \$140 per 1,000; from 21/4-inch pots, \$2.50 per doz., \$18 per 100

CHATTANOOGA. An exceedingly pure white Chrysanthemum, somewhat resembling Towantic, but later and not as tall in growth. Matures December 1 and later from buds selected September 20. Height 4 feet from June planting. C. S. A. Certificate.

MERIDA. A late yellow shading to orange, with strong, upright growth and stiff, wiry stems. Those partial to Golden Eaton will be pleased with this variety. Matures November 20 and later. Select bud September 20 to 25. Height 4 feet.

SMITH'S BRILLIANT. In normal seasons this red matures by October 25. Is the best early red we know of. The reflexed form presents a uniform color throughout. Those desiring a Harvard color for early football games should give this new variety a trial. Height 3 to 3½ feet. Select bud September 1. Excellent stem and foliage. C. S. A. Certificate.

### CHOICE GENERAL-PURPOSE CHRYSANTHEMUMS

We grow Chrysanthemums for the cut-flower market and we grow a lot of them. We buy the new ones and give them a chance to show merit, but we do not aim to keep in this list a variety that cannot be grown well by the average grower. If a variety needs special treatment or nursing to make it produce blooms that will sell, we don't grow it. We have not kept in this list those varieties which cannot be finished well with average treatment, and it is from this list that the customer with the small greenhouse, who wishes bloom for personal pleasure, should make his selection of the large-flowered sorts. This applies not only to the New General-Purposes Varieties but to the following General-Purpose List:

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from 21/4-inch pots, \$1.25 per doz., \$8 per 100, \$75 per 1,000

Clara B. Ford (Mrs. Henry Ford). A closely incurved yellow, much the same form and color as Major Bonaffon. It is a strong, upright grower, maturing November 20. Select bud September 20.

Mrs. R. M. Calkins. A very bright yellow, as in-

tense as the variety Marigold. An improved Golden Chadwick, and in comparison is brighter in color, has shorter outer petals, and is more globular in form, with a stronger and harder stem. Matures November 25 to 30. Select bud September 20. C. S. A. Certificate.

### CHOICE GENERAL-PURPOSE CHRYSAN-THEMUMS, continued

Chadwick Supreme. Color similar to Pacific Supreme; reflexed bloom. A sport of W. H. Chadwick. In bloom from November 20 to December 1.

December Beauty. A massive incurved Japanese much the same in form as well-grown Jeanne Nonin. Growth vigorous yet short-jointed, attaining 3½ feet from June 20 planting. Fully developed December 10 to 15 and the supply continues until Christmas and after from the later buds. White with light pink shading which is more pronounced at the center of the blooms. They may be planted the second or third week of July and grown natural, selecting the late bud, which appears in September, or when planted in June, stop August 10 to 25, allowing one or more breaks to continue. This will give buds September 30 to October 10 and flowers December 10 to 30. This variety is so double on the late buds that any attempt to secure them prior to late September will result in malformed flowers. By far the largest and finest December-flowering variety.

Favorite. A beautiful, glistening snow-white variety, very pure in color and beautifully rounded. Especially valuable as it comes in a trifle before T. Eaton finishes. Has a good stem, nice foliage, and is an easy grower. Select bud September 5.

Gladys Pearson. A new shade for Thanksgiving use, maturing November 20 to 25. The upper surface of the petals is apricot and the reverse buff, which illuminates, under artificial light, to bright orange. Strong grower (5 feet from June planting). Date of bud, September 30.

Golden Chadwick. When high-class blooms are the object, this variety reigns supreme. Its rich yellow color, combined with the good characteristics of the Chadwicks, places it as one of the best late yellows.

Indian Summer. In color, the groundwork is yellow, but into this are blended the terra-cotta and salmon shades, with a tinge of bronze. The color of autumn foliage during Indian Summer in a measure describes the coloring. It is a sport of Golden Chadwick.



Merida Chrysanthemum. See page 10



Gladys Pearson Chrysanthemums



December Beauty



Silver Sheen Chrysanthemums

#### CHOICE GENERAL PURPOSE CHRYSANTHEMUMS, continued

Mefo. This name is the nom d'plume of M. E. Foster, President and General Manager of the Houston Chronicle. The irregularly incurved petals are loosely and very artistically arranged to form blooms 7 by 6 inches. Its color is creamy white and blooms from late buds show slight traces of pink. Grows 4 feet high; matures November 15. Beautiful foliage. Select bud about September 15. C. S. A. Certificate.

Rosa Raisa. (Smith.) A wonderful light rose-pink of an even shade throughout, with perfect, incurved form. Strong, upright stem with foliage larger than the average. Matures November 15 and can be held for Thanksgiving. One of the very best commercial varieties. Height  $4\frac{1}{2}$  feet. Select bud September 20.

Silver Sheen. Pure white, incurved form, maturing October 20, to follow Smith's Advance. Has wonderful keeping qualities. We recommend this variety to those who do not like Oconto as a second early. Select bud August 30.

Sylvan Tints. Wonderful variety for Thanksgiving and later. The upper surface of the petals is cardinal and the reverse side tan color. Loosely incurved form. Height 4 feet. Date of bud, September 30.

W. H. Chadwick. For the markets that want select stock, this variety stands alone. Slightly pinkish when grown cool, it is even more charming than when pure white.

### GENERAL-PURPOSE VARIETIES

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from 21/4-inch pots, \$1 per doz., \$6 per 100, \$55 per 1,000

Charles Razer. Pure white, with strong stem; foliage as handsome as Eaton. Flowers much like Major Bonaffon in form, but larger. An excellent white variety that has many admirers and is largely planted. Blooming date, November 1.

Golden Glow. Owing to the ease with which this variety can be brought into late bloom at a desired date, it has become very popular. Clear yellow in color.

Oconto. A white Japanese incurved of large size, with strong, rigid stem and perfect foliage. Blooming date, October 15. Height, 4 feet. Best bud, August 30.

Rose Perfection. Very similar to Chieftain, from which it is a seedling. Better in color by being a trifle brighter and with us a week earlier. "An early Chieftain" describes it. It is an easy variety to handle and does well under ordinary treatment.



GENERAL-PURPOSE CHRYSANTHEMUMS, continued

Sun Glow. An early, bright yellow of the Major Bonaffon type, maturing October 25. Exceptionally fine stem with the foliage extending to the bloom. Produces an exceedingly high percentage of perfect blooms.

Unaka. A strong grower with perfect stem and foliage. A fine incurved bloom of a pleasing shade of pink. Matures the first week in October.

## NEW POMPON CHRYSANTHEMUMS

Rooted cuttings, \$1.50 per doz., \$8 per 100, \$75 per 1,000; from  $2\frac{1}{4}$ -inch pots, \$2 per doz., \$12 per 100.

OLIVIA. This is another late pink Pompon and in most respects similar to Usona but is later flowering; not ready to cut until December 1 and continuing until the 15th. This is the latest of all the pink Pompons. C. S. A. Certificate scoring 87 points.

**USONA.** A bright pink Pompon maturing November 20 to 25 just in time for Thanksgiving. Very productive with strong upright growth. Height  $2\frac{1}{2}$  feet.

### CHOICE POMPON VARIETIES

Rooted cuttings, \$1 per doz., \$6 per 100, \$50 per 1,000; from  $2\frac{1}{4}$ -inch pots, \$1.50 per doz., \$8 per 100, \$75 per 1,000.

Chicago Pearl. This new variety of last season's introduction has proven to be the finest white Pompon we have ever grown. The bloom is almost ideal in



Rowenna. See page 14



Chicago Pearl

form and is pure white in color. The general plant habit is good. The sprays are large and the flowers carried well apart. The season is November 15 to 25.

New York. Coming into flower November 1, this bronze variety has been the most called for of any of the many sorts we have been growing. It is a seedling from Hilda Canning, as are Louise Davenport and Sarah Townsend, and is the first of a wonderful succession of bronze Pompons. With us, it holds in its glory until Louise Davenport comes into flower and takes its place.

November Gold. A strong-stemmed, upright grower of the large-flowered type. Too large to be classed as a true Pompon but perfect in form and a bright golden yellow in color. The best formed flower and the richest colored of all our yellow Pompons. Comes November 5 to 10. Makes from three to five large, strong sprays per plant with usual culture.

Rodell. An early yellow Pompon, maturing October 20. Same color as Mrs. Tricker but more double and nearer the true Pompon type; also a few days earlier. Very serviceable for a second-early yellow.

The list of Chrysanthemums we are offering this season shows many changes from former years. However, these changes, we believe, will be of great benefit to us and in no way injure our trade. While there may be some demand for the varieties discarded, those as offered are far superior and will quickly supersede them.

### GENERAL LIST OF POMPON CHRYSANTHEMUMS

Rooted cuttings, 75c. per doz., \$4 per 100, \$35 per 1,000; from 21/4-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Betty Watkins. (A. N. Pierson, Inc.) One of our seedlings which we have been growing for a number of years and has proved to be one of the best varieties. The flowers are golden bronze, 1½ inches in diameter, and carried well upon strong, sturdy stems. This variety makes nice sprays. Ready for cutting Novem-

Ermalinda. (Smith.) Flowers of fine form and very

Ermalinda. (Smith.) Flowers of fine form and very double, old-rose, with silvery sheen which is enhanced under artificial light, 1¾ inches in diameter. Strong, upright growth. Height 3½ feet. Matures October 25. Frank Wilcox. Golden bronze, coming into bloom late; makes a very fine pot-plant and is excellent for cutting for Thanksgiving, either in sprays or disbudded. Plants tend to overbud in small pots which will be outgrown when planted. This variety has been sold under the names of Souvenir d'Or and Mrs. F. Beu. Matures November 20.

Ida. By far the best true yellow of its date, blooming October 15. Fine producer per plant, with good stems.

Irene. True Pompon type, maturing exceptionally early when planted under glass. A pure white which

carries its flowers on an upright wiry stem. Irene has

also proven to be an excellent variety when planted outdoors and one of the best hardy whites blooming before frost.

Leroy. A very fine blush-pink variety, coming into bloom about November 20. A good clean grower of medium height, making attractive flowering sprays.

Lorraine Meech. Distinctly a novelty. Color a dull crimson with a golden bronze reverse. The petals curl just enough to show both colors, which gives a very pleasing contrast. When fully open, a small yellow center shows, but this should, nevertheless, be classed as a Pompon. Growth is very good; foliage, dark green right up to the bud. In bloom November 20 to 30.

Rowenna. (Smith.) A very fine late Pompon coming into bloom at Thanksgiving. In color a medium shade of bronze. Grows to a height of 3 feet.

Unalga. An intense yellow, even brighter than Christmas Gold. Reaches a diameter of 3½ inches when disbudded, but may also be grown naturally to sprays to advantage, producing eight to ten flowers 2½ inches in diameter. Matures November 25 and later. Upright growth with rigid stems, 2½ feet high.

### ANEMONE CHRYSANTHEMUMS

Rooted cuttings, 75c. per doz., \$4 per 100, \$35 per 1,000; from 2\(\frac{1}{4}\)-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000

Blanche. The improved Garza. A very attractive

extensively. It is the finest of all the Anemone-flowflower and a good grower.

Sunshine. A bright golden yellow, late-flowering variety that has, for the past two seasons, been grown strong-stemmed, making a well-formed plant. ered varieties with the average grower. It matures late, coming the last of November. Semi-dwarf,

### SINGLE CHRYSANTHEMUMS

No collection of the "Queen of the Autumn" will be complete without the single-flowered varieties. Nearly all of the so-called "singles" have several rows of petals and some of the finest colors of the Chrysanthemum family are exemplified by the single sorts. Our list of these has been cut to meet the requirements of the commercial needs, but here again it is a survival, not alone of the unlike, but also of the best. Grow some singles and you will be forever a lover of the type.

### GENERAL COLLECTION OF SINGLES



Sunshine Chrysanthemums

Rooted cuttings, 75 cts. per doz., \$4 per 100, \$35 per 1,000; from  $2\frac{1}{4}$ -inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000.

Dusky Maid. Deep, rich, golden bronze having veral rows of petals. Strong grower, maturing late; several rows of petals. Strong grower, m in fine shape to cut for Thanksgiving Day.

Elizabeth McDowell. This orange-bronze single we believe to be the finest of all the single-flowered seedlings that we have raised. Not only is the color wonderfully fine in daylight, but the richness is greatly enhanced by artificial light. The plant is strong-growing and makes strong stems which carry the flowers well. These are well divided in the clusters. It packs nicely for a single and we class it as the equal of any single-flowered variety in commerce. It is good for exhibition for the high-class storeman and for the grower who retails

retails.

Golden Mensa. A yellow sport of Mensa, having all the good qualities of the parent. Like Mensa from early plantings it is a tall grower but it makes strong stems which carry the bloom well. It will be found in nearly every collection of good singles.

Mensa. One of the most popular singles. It is a pure white variety and is carried on strong, straight stems, among the finest of its class. This variety also packs well for a single. Matures November 10 to 15.

Mrs. E. D. Godfrev. A lovely shade of light pink:

Mrs. E. D. Godfrey. A lovely shade of light pink; very strong-growing variety. Late blooming, coming for Thanksgiving Day.

#### Quantity Rate Chrysanthemums on

Three of a variety at dozen rate; 25 of a variety at 100 rate; 250, when not over 5 varieties or less than 50 of a variety are ordered, at 1,000 rate.



### FOLIAGE PLANTS

Foliage and Flowering Plants for the holidays, both Christmas and Easter, are a big item in our industry, and the plant trade is so intermingled with those plants known as "decorative" that it is impossible to class them other than as one department. The quantities which are annually grown are large, and truck delivery has made the handling of this class of plants much more satisfactory than in the days of all express service. Inside of truck delivery range we can provide quality in stock and excellent service.



Dracæna massangeana

AGLAONEMA
<b>Cummutatum.</b> A fine decorative plant with thick,
leathery foliage, oblong leaves marked with spots
of pale green and white.
4-inch pots
5-inch pots
ASPIDISTRA  Green Leaf. We have a fine stock of this variety. The
plants are clean, with plenty of new leaves. Each

### 

Nothing can excel the beauty of coloring that is found in these plants. They are beautiful as pot plants for the conservatory, for decorative and exhibition purposes, and are now used extensively as bedding plants for which purpose they are exceptionally well adapted. Our stock includes the best varieties obtainable.

Each Doz. 100

Sinch pote 50 50 50 60 60 00

3-inch pots									\$0	50	\$5	00	\$40	00	
4-inch pots										75	7	50	60	00	
5-inch pots									1	50					
10-inch tub	s,	m	$^{\mathrm{ad}}$	e-ı	ъ	SE	ec	i-							
mens .	Ċ				-	_			10	00					

### DRACAENA

Amabilis. Foliage bright glossy green, market	d pink
and creamy white when in good color.	Éach
5-inch pots	\$2 00
Kelleriana. Different from all other Dracæna	as. Of
free-branching habit, forming graceful spec	imens
Color dark green, spotted with creamy whit	e.
Doz.	100
3-inch pots \$4 50	\$35 00
4-inch pots 6 00	
Mme Fugene Andre One of the heat we	

Mme. Eugene Andre.	One of the best varieties,
heavy bronzy foliage,	turning to an intense bril-
liant rosy crimson.	Each
5-inch pots	

#### DRACAENA, continued

Massangeana. The variety with the golden str	
down the center of the leaf. The best of	all
Dracænas for the house.	ch
Dracænas for the house. Ea	50
6-inch pots	00
7-inch pots	00
8-inch pots	
10-inch tubs, Specimens \$5.00 and 6	00
Terminalis. One of the most popular bright	
varieties. Ea	ach
5-inch pots	50

### **DIFFENBACHIA**

Baumanni.				g	ree	n,	p	ro	fu	sel	y	S	oot	ted
with blots														ıch
4-inch pots														
5-inch pots													1	50
6-inch pots														

### **FICUS**

Elastica	(Rubber	Plants	). Go	od cl	ean	Ieaves.	
						Do	
5-inch p	oots				§1 <sub>.</sub> 00	\$10	00
Pumila (i	repens). 🛚	A very ι	useful t	railing	vine	, good i	for
hangi	ng-baskets	, etc.	Small,	dark	greei		
						100	
3-inch r	ots					\$35	00

### MARANTA

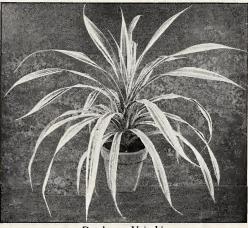
Oppenheimia																	ith
green leav	es	ha	vi	ng	w	hi	tc	an	d	pii	ηk	m	ar	kiı	ng	s.	
_				-						-					_	Ea	ach
3-inch pots																\$0	75
4-inch pots																	25

### **PANDANUS**

Veitchi. One of the choicest plants for the house.

Broad green leaves beautifully striped with creamy white. We can supply them in good color.

											Eac		
4-inch pots											\$1	00	
5-inch pots											. 1	50	
6-inch pots											2	00	
7-inch pots											3	00	
8-inch tubs,	S	pe	ci:	me	ns						5	00	
10-inch tubs.	9	ne	ci	me	ne						7	50	



Pandanus Veitchi



Sansevieria zeylanica laurenti

### **PEPEROMIA**

Argyræa. A	pre	tty	, (	Ιw	ar	f,	or	na	me	ent	al	f	oli	ag	e	pΙ	an	t,	th	ıe	th	ick
leaves being												ĺνe	ry	v	vh:	ite		E	xce	ee	din;	gly
useful as a																						ch
4-inch pots																					\$0	50
5-inch pots																						75
6-inch pots																					1	00

### SANSEVIERIA -

Zeylanica.				ar	ieg	gat	eđ	р	Iar	ıt	wi	th	t	hic	k,	I	eat	thε	ry	I	ea	ves	of
upright g	grov	vth																				Ea	ch
4-inch pots																						\$0	75
5-inch pots																							
6-inch pots																							
8-inch tub	spe	cim	en	ıs																		5	00
Zaulanias la																							

lanica laurenti. This variety, in addition to the variegation shown in the ordinary sort, has a band of yellow on each edge Zeylanica laurenti. of the leaves, which adds greatly to its decorative effect.



Asplenium nidus-avis. See page 17

### HARDY ENGLISH IVY · Hedera

This well-known, popular evergreen vine is invaluable for covering walls, etc., and makes an excellent ground-cover in shady places where grass will not grow. Very desirable for cemetery work and for edgings of window-boxes. Nice bushy plants with long runners. 4-inch pots, 40 cts. each; \$4.50 per doz.; \$35 per 100.



Cibotium schiedei. See page 17

### **FERNS** ADIANTUM

Cuneatum croweanum. The hardiest of the Maidenhair Ferns, and very suitable for pot culture or for growing in the bench for cut-fronds. Ready June 1.

Each 100

3-inch pots . \$0 25 \$20 00

4-inch pots . 50 50 00

3-inch pots . . 50 25 50 00

Californica. Best variety for cutting fronds. Ready June 1.

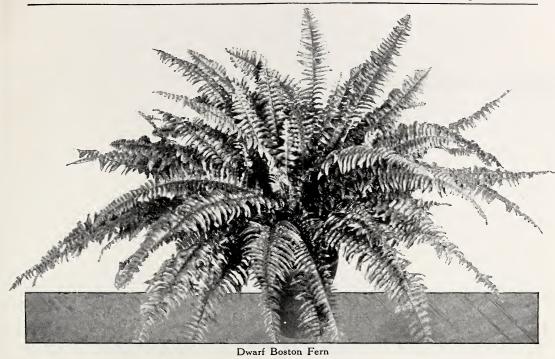
Each 100

3-inch pots . . \$0 25 \$20 00

4-inch pots . . 50 50 00

Claricas lamkesii. An Improved 3-inch pots . . . \$0 25 \$20 00
4-inch pots . . . 50 50 50 00
Gloriosa lemkesii. An Improved
Farleyense Fern. A valuable
sport of the Glory Fern, producing larger and heavier fronds, on
tall wiry stems. In habit it is
more robust and as easy to grow
as Gloriosa. It does not require
the heat so necessary to the Far-





Adiantum gloriosa lemkesii, continued
leyense. The young fronds combine beautiful pink tints which shade to a luxurious green in the mature frond. Cut, they are very desirable for decorative
purposes. 3-inch pots, for August delivery, \$7.50 per doz., \$50 per 100.
4-inch pots, ready in August, \$1.25 each, \$100 per 100.
5-inch pots, ready in September, \$1.50 and \$2 each. 6-inch pots, ready for Christmas, \$3 each.
Wrightii. A strong-growing Maidenhair. Popular as
a variety for cutting fronds. Produces large dark green fronds nearly 2 feet long. Ready June 1.
Each 100
3-inch pots
ASPLENIUM
Nidus-avis (Bird-Nest Fern). A useful Fern, having broad, heavy, serviceable fronds arranged in a whorl, giving it the name Bird-Nest Fern.
Each 100
3-inch nots \$35.00
4-inch pots

### POLYPODIUM

Shall also have a fine stock of 2 and 2¼-inch pots ready in August and September. Write us for prices.

Mandaianum. (Seedlings.) A very desirable Fern to grow. It naturally makes a bushy, well-shaped plant in any size pot, with a graceful formation of the fronds. A satisfactory house plant with good keeping qualities.

Each Doz. 100 \$35 00 50 00 3-inch pots 4-inch pots, April delivery 5-inch pots, June delivery . . . \$10 00

6-inch pots . . . . . . . . . . . . 2 00 7-inch pots . . . . . . . . . . . . . 2 00 Specimen plants, in tubs, \$3 and 4 00

### BOSTON AND DWARF BOSTON **FERNS**

5-inch pots 6-inch pots 7-inch pots 8-inch pots

### **CIBOTIUM**

Schiedei. A very desirable plant. I	
fronds of light green. One of the	e most attractive
Ferns.	Each
8-inch tubs, Specimens 10-inch tubs, Specimens	\$6 00
10-inch tubs, Specimens	. \$7.50 and 10 00
12-inch tubs, Specimens	12 50

### SELAGINELLA

Caulescens.	Αş	200	d p.	ant	tor	ba	ask	cet	s,	etc	٥.	
3-inch pots 4-inch pots				:						\$0	35 50	\$35 00
Denticulata 6-inch pans											50	
Emmeliana. 3-inch pots	Co	mp	act	pla •	nts.					3	00	25 00

In addition to this catalogue, we issue, from time to time, a price-list covering such of this stock as we have to offer. We aim to pack our stock in such a manner as to insure safe delivery to our customers.



Kentia fosteriana

### **PALMS**

	000	١,	CI	ean	ı, н
KENTIA belmoreana. Single plants.					ch
5-inch pots, 22 to 24 inches high				\$1	50
5-inch pots, 24 to 26 inches high				2	00
6-inch pots, 26 to 28 inches high				2	50
6-inch pots, 28 to 30 inches high				3	00



Phœnix canariensis

1e-grown Stock
K. belmoreana. Made-up plants, bushy stock and
in fine condition at this time. Each 7-inch pots, 36 to 38 inches high
7-inch pots, 36 to 38 inches high
O-men tubs, 42 to 10 menes mgn
8-inch tubs, 46 to 50 inches high 12 50
K. fosteriana. Made-up plants. Three and four
plants potted together. 7-inch pots, 34 to 36 inches high \$6 00
7-inch pots, 36 to 40 inches high 7 50
K. fosteriana. Single plants.
5-inch pots 5 and 6 leaves, 24 to 26 in, high . 1 50
6-inch pots, 5 and 6 leaves, 26 to 30 in. high. 2 50
7-inch pots, 5 and 6 leaves, 40 to 44 in. high. 5 00
PHŒNIX roebeleni. Perfect plants, in fine condition
for immediate delivery. Each 5-inch pots
6-inch pots
7-inch pots 4 00
8-inch tubs Specimens
10-inch tubs, Specimens \$10 and 12 50
P. canariensis. California-grown, established in new
tubs. Each
12-inch tubs ready June 1. 4 ft
12-inch tubs ready June 1. 4 to 4½ ft 15 00
12-inch tubs ready June 1. 4½ to 5 lt 18 00
14-inch tubs. 5 to 6 ft
14-inch tubs. 5 to 6 ft

For Mother's Day we shall have a very fine stock of Baby Ramblers and Geraniums nicely finished. A post-card will bring a price-list of this stock.

### FLOWERING PLANTS FOR EASTER

### BOUGAINVILLEA GLABRA SANDERIANA

This fine, free-flowering Easter plant has again regained its old popularity. We are growing a large quantity and can supply fine stock of this variety in bush form as well as standard shapes. Shall have good plants in 6, 7, and 8-inch pots. Our Easter Price-List will include these planes. these plants.

GARDENIAS

Our stock of Gardenia veitchii, which is the best forcing variety, has been selected year after year with increased production and the health of the plant in view. Lovers of the Gardenia are everywhere, but success with the culture of the plant is a matter of training and experience. Clean, healthy stock for spring delivery. We do not grow Gardenias into finished pot-plants. This stock is for planting.

Doz. \$15 00 25 00 From 2¼-inch pots . . . . \$2 00 From 3-inch pots . . . . . 3 00

Refer to Terms of Sale for packing charges

### GENISTA CANARIENSIS

A well-known plant grown for Easter and spring flowering. Has clear, bright yellow flowers. Usually grown as a finished plant into compact form.

### HYDRANGEAS

We have a splendid stock of the following varieties which we offer in bloom for Easter and Mothers' Day.

Avalanche Lancelot

General deVibraye Mme. E. Chautard

Helge Trophee

### EASTER LILIES

We grow our usual quantity of 40,000 Lilies in pots for Easter, and endeavor to force only the choicest variety so as to have them in the best of condition for Easter sales. Let us quote you on your requirements for next Easter.



Bermuda Easter Lilies



Baby Rambler Roses

### BABY RAMBLERS

For Easter and Mother's Day we shall have the following varieties in good, strong plants, full of flowers, in 5 and 6-inch pots:

Ellen Poulsen. Rose-pink. Ideal. Deep velvety red.

Triomphe Orleanais. Bright cherry-red.

Miss Edith Cavell. Scarlet.

Rudolph Kluis. Large flowers of clear bright pink.

### RAMBLERS (Climbing Roses)

Tied in globe and fan shapes. We shall have nice plants of Dorothy Perkins, Tausendschön, Excelsa, and Hiawatha—ranging in size from 6-inch pots to 10-inch tubs.

#### SPIRAEA

A popular Easter-flowering plant in white and several shades of pink. We shall have the following varieties to offer in 6 and 7-inch pots.

Gladstone. The best white.

Queen Alexandra. Large; pink.

America. Lilac-rose.

Peach Blossom. Rosy pink.

Princess Mary. Pink.

Write for our Special Easter Price-List which will be ready about March 10.

## CHRISTMAS PLANTS



Ardisia crenulata



Cyclamen



### ARDISIA

Crenulata. Plants bearing clusters of red berries. Very popular, especially at Christmas. Well-berried plants, ready after September 1, in 4, 5, and 6-inch pots.

### CYCLAMEN

When finished, they are one of our finest house plants and continue in flower for a long time. We have used the best seed obtainable, and our next spring's plants are coming nicely. We hope to be able to send out as fine Cyclamen as we have previously. For November and December delivery, we can furnish Cyclamen plants in bud and bloom at the following prices: \$1.50, \$2, and \$3 each; specimen plants up to \$7 each.

### ERICA (Heather)

Fall Delivery

King Edward VII. Dark pink. Flowers between Christmas and Easter, according to culture. Of the same class as Felix Faure and President Carnot. We shall be pleased to quote prices on this variety.

Ovata. This pink, early-flowering variety is very useful for making up in baskets and hampers.

Melanthera. The well-known Christmas-flowering white Heather. The flowering branches are much used in fine floral sprays. Will be ready after November 1 in 5, 6, and 7-inch pots.

### POINSETTIAS (Oak-leaf)

We shall grow for July, August, and September the usual quantity of Poinsettias. From 2½-inch pots, \$15 per 100, \$130 per 1,000.

For December delivery, we offer finished plants, in pans made-up with 3, 6, 10, and 12 flowers. These will be included in our Christmas Price-List.

#### BEGONIA

Melior. In general character of flower, very similar to Glory of Cincinnati. It produces an abundance of flowers evenly distributed over the plant, which is compact in form. It is in this respect a decided improvement on Cincinnati. We shall grow our usual quantity of Melior and offer them in 5, 6, and 7-inch pots.

### SOLANUM (Cleveland Cherry)

We grow a quantity of this very popular Christmas plant each year. For a good many years we have selected our own seed of this variety, saving only the healthiest and strongest plants for this purpose, and endeavoring by this method to produce the best possible plants for the holiday season.

### OTAHEITE ORANGES

A popular Christmas plant with large fruits, well colored. Ready for delivery after October 15. Let us quote on your Christmas requirements.

### FANCY POTTERY

Beautiful combinations of assorted foliage and berried plants made up in fancy crockery. Different styles and shapes. Made up early and well established by Christmas. Price from \$2 to \$10 each.



Poinsettia

PANS, MADE-UP
A nice combination of colored plants used. These
Pans are made up early and will be well-established by Christmas. We shall have several sizes from a 6 to a 12-inch bulb-pan, ranging in price from \$1.25 to \$7.50 each.



Baskets, filled artistically with assorted flowering, foliage and berried plants. A good assortment of hampers and handle Baskets used. Made up to sell from \$3 to \$10 each.





Bed of Fancy Coleus

### BEDDING PLANTS

The growing of Bedding Plants is one of our important specialties, and a department is devoted solely to the production of a superior grade of plants for bedding out. No effort is made to present a comprehensive assortment, but the varieties offered will, we believe, include all those of recognized merit for summer bedding. March, April, May, and June delivery.

### ACHYRANTHES

These useful foliage plants are each season attaining greater popularity for edging, ribbon effects, and carpet-bedding. They may be sheared to any desired form and are more serviceable than coleus. They are, there-fore, better adapted for planting in public or exposed locations. Desirable for planting window-boxes, cemetery vases, etc.

Rooted cuttings, \$2 per 100, \$15 per 1,000; from  $2\sqrt[1]{4}$ -inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.

Brilliantissima. Light red; very brilliant. Dwarf, compact grower.

Lindenii. Clear, dark red foliage. Tall-growing plant.

Panache de Bailey. A new and desirable variety of compact growth. Foliage green and yellow, crimson veinings, predominating color yellow. A worthy companion to Brilliantissima.



Ageratum Plant

#### AGERATUM (Floss Flower)

Rooted cuttings, \$2 per 100, \$15 per 1,000; from  $2^{1}$ /4-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100.

Fraseri. A splendid variety which flowers freely under conditions that merely produce foliage in older varieties. Color bright blue; semi-dwarf habit, similar to Princess Pauline. Undoubtedly the best variety for bedding.

Perfection. A more moderate-growing variety; the deepest blue in color.

Stella Gurney. Bright blue; vigorous growth.

#### ALTERNANTHERA

Bright foliage plants of dwarf habit. Used extensively for edging and design bedding.

From  $2\frac{1}{4}$ -inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000.

Aurea nana. Bright yellow foliage; the most compact and the best variety in its color.

Paronychioides. A most desirable kind of dwarf habit; orange-red and crimson, shaded green.

#### COLEUS

Rooted cuttings, \$2 per 100, \$15 per 1,000;  $2\frac{1}{4}$ -inch pots, \$3.50 per 100, \$30 per 1,000.

Anna Pfister. Bright yellow, marked crimson. Neat and compact in growth; very desirable for dwarf edging or carpet bedding.

Beckwith's Gem. Center velvety maroon, bor-dered with red; the edge is green, changing to creamy yellow at the point of the leaf.

Duneira. A magnificent Coleus, standing the sun as well as Verschaffeltii. Color various shades of crimson. Firebrand. Bright maroon.

Golden Bedder. Golden yellow; the old original,

John Pfister. Bright crimson, edged with gold. Compact in growth. Companion variety to Anna Pfister.



Geraniums, the best all-round bedding plant

#### COLEUS, continued

Lord Alverstone. Velvety plum, with yellow, green and pink markings. A handsome combination, and has a constitution that will resist sun-scald and drought. Lord Palmerston. Deep maroon center with dark crimson venation.

Queen Victoria. Cardinal-red with golden border. Verschaffeltii. Standard crimson.

### FANCY COLEUS

Rooted cuttings, \$2 per 100, \$18 per 1,000; 21/4-inch pots, \$4 per 100, unless noted.

American Beauty. Red, green, and yellow. Blizzard. Deep maroon, edged with green.

Brilliancy. A combination of red and gold. Rooted cuttings, \$3 per 100, \$25 per 1,000; from 2¼-inch pots, \$6 per 100, \$50 per 1,000.

Defiance. Bright red with golden yellow border.

Hurricane. Light reddish center, mottled with

maroon, edge of leaf green.

Green with mottling of red.

Prince Edward. Reddish center, shading deep crimson, edge of leaf green.
Saboni. Red, with faint edging of yellow.

Salvador. Deep velvety crimson with prominent vermilion center effectively bordered with light green.

### GERANIUMS

In bud and	bloom r	eady	for	May	and	June	
4-inch pots 4-inch pots,	selected	i ; ;	:				. \$25 00 . 30 00

#### RED

Alphonse Ricard. Bright vermilion-scarlet; large florets and immense trusses. Without doubt the finest

florets and immense trusses. Without doubt the linest bedding variety in its color.

S. A. Nutt. Considered one of the best dark red Geraniums, and is more generally used both as a pot plant and for bedding than any other kind. The color is a handsome, dark, velvety scarlet, with maroon shading; a vigorous, clean, compact grower.

#### SALMON

Beaute Poitevine. A great favorite and conceded to be one of the best of the semi-double bedders among the light salmon shades; the color is a beautiful shade of pink, delicately shading to white; large, splendid

### PARLOR IVY

A trailing vine, not	hardy	. Valuable	e for vas	se work
		Doz.		
Rooted cuttings				\$15 00
$2\frac{1}{4}$ -inch pots		\$0 75	5 00	40 00
3-inch pots		1 00	8 00	75 00

### HELIOTROPE

The fragrant Heliotrope is a universal favorite for bedding purposes or for growing in pots. The following varieties are of the heavy-trussed type. We suggest Centaurea gymnocarpa as a harmonious border.

From 2<sup>1</sup>/<sub>4</sub>-inch pots, \$1 per doz., \$6 per 100, \$50 per 1,000; 3-inch pots, \$1.50 per doz., \$10 per 100, \$85 per 1,000; 4-inch pots, \$20 per 100.

Centefleur. Rich, deep, violet-blue, with white eye; flowers large; free and very vigorous. A very desirable

variety.

La Duse. A mammoth-flowering kind, bearing enormous, deep blue trusses; very free-flowering. An unusually fine bedding variety.

### SALVIA (Scarlet Sage)

This most gorgeous and effective bedding subject is by all means the most conspicuous and useful of the late summer-flowering annuals. It produces its showy, scarlet spikes in the greatest profusion from July until frost and seems to be equally at home whether massed on the lawn, planted in borders, or mixed indiscriminately among shrub groupings. nately among shrub groupings.

Rooted cuttings, \$2 per 100, \$15 per 1,000; 2½-inch pots, 75 cts. per doz., \$5 per 100, \$40 per 1,000; 3-inch pots, \$1 per doz., \$7 per 100, \$60 per 1,000.

America. A new bedding or pot variety that will supersede Zurich and other dwarf kinds on all-round merit. The growth is vigorous and healthy, but dwarf and compact. It commences flowering early and continues a mass of glowing scarlet until heavy frosts occur. Can also be flowered in pots from Christmas on.

Bonfire. A compact variety, growing to a height of about 2 feet. Heavy flower-spikes of brightest scarlet.

Zurich. All extremely free-flowering, dwarf variety. The plants commence to bloom early and continue until checked by frost. Very bright scarlet.

VINCA VARIEGATA (Trailing)
Very valuable for window-boxes, etc. This is the most popular climbing plant with variegated foliage. 

## Cromwell Gardens' Ideal Size Roses

The ideal Rose plant for outdoor gardens is grafted on a life-giving stock that will make strong root-growth below ground, thus insuring a vigorous development of wood above

ground.

Cromwell Gardens' Ideal Roses are grafted on seedling Multiflora japonica stocks in the greenhouse two winters before their sale, grown in 4 or 41/2-inch pots, and held cold and dormant during the winter preceding shipment. They are well established, all ready to put in the ground and start growth. They will bloom in a short time because there has been no setback from the transplanting, nor have they lost any feeding-roots.

Cromwell Gardens' Ideal Roses are different from ordinary pot-grown sorts; they do



## Garden Roses

Cromwell Gardens' Ideal Size, from 41/2-inch pots, well established—ready May 1. 50 cts. each, \$5 per doz., \$40 per 100

Briarcliff. Pink.

Double White Killarney. White.

Duchess of Wellington. Saffron-yellow.

Florex. Salmon-pink.

General-Superior Arnold Janssen. Deep

Killarney Brilliant. Brilliant dark pink.

Lady Ursula. Flesh-pink.

Mme. Abel Chatenay. Carmine-rose.

Mme. Butterfly. Light pink, tinted gold at base.

Mrs. A. R. Waddell. Reddish salmon.

Mrs. Charles Bell. Shell-pink.

Premier. Rose-pink.

Rapture. Highly colored Butterfly.



Colorado Blue Spruce. See page 27

# THE LARGEST EVERGREEN PRODUCTION IN NEW ENGLAND

THE fame of our gigantic rose operations somewhat obscures general knowledge of the fact that our Evergreen plantings and output are also enormous, and second only to the roses in bulk and importance.

Visitors are constantly amazed to see the great quantity and variety of the stock in our nurseries. The uniform quality of the plants is so striking that one man is reported to have

said that they all looked as if they had been cast from the same mold.

Skillfully propagated from selected trees in order that they may be true to type and uniform in quality, carefully cultivated when small, and trained to the proper shape by judicious shearing, the fields of Evergreens in the neighborhood of Cromwell truly make an impressive sight.

We have endeavored to grow only those types and varieties which are perfectly adapted to the climate and conditions of New England. This effort insures the continued growth and prosperity of our products after leaving our fields, either for immediate use or for grow-

ing on in the nurseries of our customers.

Intended for the wholesale trade only, we exert ourselves to produce vigorous stock of the right sizes, in quantities that mean something. Our plantings extend over 150 acres in the fertile Connecticut valley, undoubtedly affording the largest production of choice young Evergreens in New England.

Consequently, we can supply many varieties by the thousand and five thousand. Such

sorts are marked with an asterisk (\*) in the lists on the following pages:



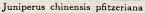


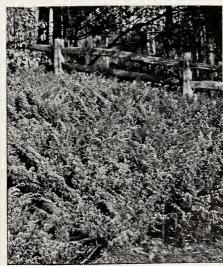
· Evergreen planting. Plants supplied by us

	Each	10	100
ABIES concolor. White Fir; Colorado Silver Fir. 15 to 18 inches		\$17 50 15 00	\$150 00
ARBORVITÆ. See Thuja.			
BIOTA. See Thuja.			
HEMLOCK. See Tsuga.			
JUNIPERUS chinensis. Chinese Juniper. 1½ feet	1 50	12 50 15 00	
take its place. Our plants are exceptionally uniform in size and are grown to perfection. 1½ to 2 feet  2 to ½½ feet  chinensis procumbens. Gray Carpet Juniper. 2 feet  communis. Common Juniper. 12 to 15 inches  *communis aurea. Common Golden Juniper. A very reliable dwarf Juniper	2 75 2 50	17 50 25 00 22 50 10 00	150 00 225 00
especially valuable for its striking color effect and consequently in great demand. We have an unusually fine stock of it. 15 to 18 inches	2 00 1 25 1 50 3 00	12 50 17 50 10 00 12 50 27 50 35 00 10 00	100 00 150 00 90 00 110 00
planting on rough banks and in rockeries and other inhospitable places. A very useful type. 15 to 18 inches	2 00	9 00 12 50	80 00 100 00
15 to 18 inches		13 50	125 00

Juniperus sabina tamariscifolia. Tamarix Savin. 15 to 18 inches	1 75 2 50 4 00 2 25 1 75	\$15 00 15 00 22 50 35 00 20 00 15 00 22 50	100
PICEA canadensis (alba). White Spruce. 1½ to 2 feet excelsa. Norway Spruce. 15 to 18 inches excelsa aurea. Golden Norway Spruce. 15 to 18 inches excelsa pendula. Weeping Norway Spruce. 15 to 18 inches excelsa pygmæa. Pygmy Norway Spruce. 1 foot excelsa pyramidalis. Pyramidal Norway Spruce. 1½ feet excelsa remonti. Remont Spruce. 12 to 15 inches polita. Tiger's-Tail Spruce. 1½ to 2 feet pungens. Colorado Spruce. 15 to 18 inches pungens glauca. Colorado Blue Spruce. 12 to 15 inches	75 1 75 1 75 2 50 1 75 2 50 2 50 1 25	10 00 7 00 15 00 15 00 22 50 15 00 22 50 22 50 10 00 12 50	
PINUS densifiora. Japanese Red Pine. 1½ to 2 feet montana. Swiss Mountain Pine. 15-inch spread *montana mughus. Mugbo Pine. One of the best of the Pine family for general landscape use, having a fine, compact, very dwarf habit which it retains indefinitely. Very useful for rough banks and rockeries and un- usually ornamental. 12 to 15-inch spread strobus. White Pine. 3 to 4 feet sylvestris. Scotch Pine. 2 to 2½ feet	1 25 1 50 1 75	10 00 11 00 12 50 15 00 12 50	\$100 00
PSEUDOTSUGA douglasi. Douglas Spruce. 2 to 2½ feet	2 00	17 50	150 00
RETINOSPORA (Chamæcyparis) filifera. Thread-branched Cypress. A very graceful medium-sized tree which is perfectly hardy in the most extreme exposures, either of heat or cold, and consequently one of the nursery-			
man's most useful items. *15 to 18 inches	1 75	13 50 16 00 13 50	125 00 150 00
pisifera. Sawara Cypress. 15 to 18 inches		10 00	90 00
$1\frac{1}{2}$ to 2 feet	1 50	12 50	110 00
pisifera aurea. Golden Sawara Cypress. 15 to 18 inches		10 00 12 <b>5</b> 0	90 00 110 00
2 to 2½ feet		17 50	150 00
pisifera argentea (lutescens). Dwarf Yellow Plume Cypress. 12 to 15 inches.		10 00	







Juniperus sabina



Kalmia latifolia. See page 29

Retinospora pisifera nana. Dwarf Cypress. 12 to 15-inch spread	Each	10	100
*pisifera plumosa. Plume Cypress. One of the most beautiful of the commoner	2 70		
and most popular Evergreens on account of its soft, plumy foliage and splendid habit. 15 to 18-inch spread		\$11 00 13 50	\$100 00 125 00
*pisifera plumosa aurea. Golden-Plume Cypress. A golden leaved type of the			
preceding and valuable for same reasons and especially so for its pleasing contrasting color. 15 to 18 inches	1 50	11 00 13 50 7 50	100 00 125 00
	1 00	7 50	
TAXUS canadensis. Canada Yew. 15 to 18 inches		15 00 17 50	150 00
cuspidata nana. Dwarf Japanese Yew. 12 to 15 inches		22 50	200 00
THUJA batemani. 1½ feet	2 50	22 50	
*occidentalis. American Arborvitæ. Widely planted and one of the indispensable Evergreens. Much used for hedges, windbreaks and utility purposes generally because of its ability to withstand much abuse. It makes noble			
specimen plants. $1\frac{1}{2}$ to 2 feet		8 50 11 50	75 00 100 00
$2$ to $2\frac{1}{2}$ feet		17 50	150 00
occidentalis lutea. George Peabody Arborvitæ. 15 to 18 inches		10 00	
	1 35	12 50	100 00
*occidentalis compacta. Parsons' Arborvitæ. Very useful globe type for			
formal effects. Slow-growing, permanent, and always in heavy demand. Very fine plants. 12 to 15 inches	1 00	8 50	75 00
o ccidentalis douglasi aurea. Douglas Golden Arborvitæ. 15 to 18 inches .	1 25	10 00	
occidentalis douglasi spiralis. 1½ to 2 feet	1 50 2 00	13 50 17 50	125 00 150 00

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### Evergreens

Little	greens
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Foundation planting of Rhododendrons

DECIDUOUS ORNAMENTAL T			
ACER dasycarpum. Silver Maple. 10 to 12 feet dasycarpum wieri laciniatum. Wier's Cut-leaf Silver Maple. 8 to 10 feet japonicum. Full-Moon Maple. 2 to 3 feet palmatum. Japanese Maple. 2 to 3 feet palmatum aureum. Golden-leaf Japanese Maple. 2 to 3 feet palmatum atropurpureum. Blood-leaf Japanese Maple. 12 to 15 inches palmatum dissectum. Thread-leaf Japanese Maple. 2 to 2½ feet palmatum reticulatum. Green-net Maple. 2 to 3 feet platanoides. Norway Maple. 6 to 7 feet	3 00 2 50 3 50 2 50 4 00 3 50 1 50	10 \$17 50 17 50 27 50 22 50 32 50 22 00 37 50 32 50 12 50	\$200 00
ARALIA spinosa. Devil's Walking-stick. 4 to 5 feet	1 00	2 50 9 00	
CERASUS. See Prunus.			
CERCIS. See Shrubs.			
8 to 10 feet	2 00 2 50	10 00 17 50 22 50	150 00 200 00
CRATÆGUS oxyacantha splendens. Paul's Double Scarlet Thorn. 4 to 5 feet.	_	13 50	
KOELREUTERIA paniculata. Golden Rain Tree. 4 to 5 feet		7 50	
LIRIODENDRON tulipifera. Tulip Tree. 5 to 6 feet  MALUS atrosanguinea. Carmine Crab. 3 to 4 feet floribunda. Japanese Flowering Crab. 3 to 4 feet floribunda purpurea. Purple Crab. 3 to 4 feet halliana parkmani. Parkman Crab. 2 to 3 feet ioensis plena. Bechtel Crab. 2 to 3 feet 3 to 4 feet scheideckeri. Scheidecker Crab. 3 to 4 feet	75 75 75 75 60 50	7 50 6 00 6 00 6 00 6 00 5 50 4 00 6 00	
MORUS alba. White Mulberry. 5 to 6 feet	35	2 50	
MORUS alba. White Mulberry. 5 to 6 feet	2 00		
OXYDENDRUM arboreum. Sourwood. 2 to 3 feet		4 00	
PLATANUS orientalis. European Plane Tree. 8 to 10 feet		14 00	
POPULUS nigra italica. Lombardy Poplar. 10 to 12 feet	40 3 50	8 50 3 50 32 50	30 00
SALIX babylonica. Babylon Weeping Willow. 8 to 10 feet caprea. (Bush form.) Goat or Pussy Willow. 5 to 6 feet pentandra. Laurel-leaf Willow. 6 to 7 feet	1 50 35 50	12 50 3 00 4 00	
SORBUS aucuparia. European Mountain-Asb. 4 to 5 feet	1 50 1 00	5 00 13 50	40 00 125 00
VINES AND CLIMBING PLAN	NTS		
AKEBIA quinata. Five-leaved Akebia. 2-year	35 25 20 30 50	3 00 2 00 1 50 2 50 4 00	12 00 20 00
CELASTRUS orbiculatus. Oriental Bittersweet. 2 to 3 feet scandens. American Bittersweet. 2 to 3 feet	25 25 30	2 00 2 00 2 50	
CLEMATIS paniculata. Sweet Autumn Clematis. 2-year	25	2 00	18 00
radicans carrieri. Glossy Wintercreeper. 3-year, heavy radicans variegatus. Variegated Leaf Wintercreeper. 3-year, extra-heavy	25	2 00	18 00
radicans variegatus. Variegated Leaf Wintercreeper. 3-year, extra-heavy radicans minimus (kewensis). Baby Wintercreeper. Strong 2-year	30 - 35	2 50 3 00	25 00
HEDERA helix. English Ivy. 4-inch pots	40	3 -75	35 00
LONICERA japonica halliana. Hall's Japanese Honeysuckle. 2-year, No. 1.	25	2 00	15 00
SCHIZOPHRAGMA hydrangeoides. Japanese Hydrangea Vine. 3-year WISTERIA sinensis. Chinese Wisteria. 3 to 4 feet	1 25 35	10 00 3 00	80 00 25 00

## DECIDUOUS SHRUBBERY

ACANTHOPANAX (aralia) pentaphyllum. Five-leaf Aralia. 1½ to 2 feet	Each	10 \$1 80	100 \$15 00
2 to 3 feet	. 25	2 25	20 00
AMYGDALUS (Prunus) persica. Double White-flowering Almond. 1½ to 2 feet Double Pink-flowering Almond. 1½ to 2 feet	. 40	3 50 3 50	30 00 30 00
AMELANCHIER canadensis. Downy Shadblow. 2 to 3 feet	. 30	2 50	
ARONIA melanocarpa (nigra). Black Chokeberry. 1½ to 2 feet	. 30	2 50	
AZALEA arborescens. Sweet Azalea. 1 to 1½ feet calendulacea (lutea). Flame Azalea. 15 to 18 inches nudiflora. Pinxter Bloom. 15 to 18 inches viscosa. Swamp Azalea. 1½ to 2 feet 2 feet yodogawa. Yodogawa Azalea. 1½ to 2 feet	. 1 50 . 1 25 . 1 25	12 50 12 50 10 00 10 00 15 00 15 00	
BERBERIS thunbergi. Japanese Barberry. 1 to $1\frac{1}{2}$ feet		1 50 1 75	12 00 15 00
BUDDLEIA davidi veitchiana. Veitch Butterfly Bush. 3 to 4 feet	. 25	2 25	20 00
CALLICARPA purpurea. Chinese Beauty Berry. 1½ to 2 feet	. 30	2 50	20 00
CERCIS canadensis. American Redbud. 1½ to 2 feet	. 40	3 50	
CLETHRA alnifolia. Summer Sweet. 1½ feet		2 50	
CORNUS alba sibirica. Coral Dogwood. 2 to 3 feet	. 25 . 30 . 30	1 75 2 25 2 50 2 50 2 50 1 75 2 00 2 00	15 00 20 00 20 00 15 00 15 00
DEUTZIA gracilis. Slender Deutzia. 10 to 12 inches	. 35 . 20 . 25 . 20 . 25 . 20	2 00 3 00 1 75 2 25 1 75 2 25 1 75 2 25	25 00 15 00 20 00 15 00 20 00 15 00 20 00
EUONYMUS alatus. Winged Euonymus. 1½ to 2 feet	. 40	3 50	
FORSYTHIA intermedia. Border Golden Bell. 3 to 4 feet	. 20 . 30 . 25	1 80 2 50 2 00 2 00	15 00 20 00
HALESIA tetraptera. Great Silver Bell. 2 to 3 feet	. 40	3 50	
HAMAMELIS virginiana. Witch Hazel. 2 to 3 feet	. 30	2 50	
HYDRANGEA arborescens grandiflora. Hills of Snow. 2 to 3 feet paniculata. Panicle Hydrangea. 3 to 4 feet paniculata grandiflora. Peegee Hydrangea. 3 to 4 feet	. 35	3 00 3 00 3 00	25 00 25 00 25 00
ILEX verticillata. Common Winterberry. 1½ feet		3 00	
LIGUSTRUM amurense. Amur Privet. 2 to 3 feet		1 50 1 50 1 00	10 00 10 00 7 00
LONICERA fragrantissima. Winter Honeysuckle. 2 to 3 feet	. 30	2 25 2 50 2 00	20 00 15 00
PHILADELPHUS, Avalanche. 2 to 3 feet gordonianus. Gordon Mock Orange. 2 to 3 feet grandiflorus. Big Scentless Mock Orange. 2 to 3 feet 3 to 4 feet lemoinei. Lemoine Mock Orange. 2 to 3 feet Virginal. 2 to 2½ feet	. 30 . 25 . 22 . 25 . 30	2 50 2 00 1 80 2 25 2 50 5 00	20 00 15 00 15 00 20 00 20 00 40 00



A mass planting of Spiræa

		Each	10	100
PHYSOCARPUS opulifolius (Spiræa opulifolia). Ninebark. 2 to 3 fe	eet		\$2 00	\$15 00
POTENTILLA fruticosa. Shrubby Cinquefoil. 1½ to 2 feet		. 25	2 25	20 00
PRUNUS triloba. Flowering Plum. 2 to 3 feet			4 50	40 00
RHODORA canadensis rhodora. 12 to 15 inches			7 50	
ROBINIA hispida. Rose Acacia. 3 to 4 feet			2 50	
STEPHANANDRA flexuosa. Cutleaf Stephanandra. 1½ to 2 feet			2 00	
SPIRÆA arguta, Garland Spirea, 2 to 3 feet		. 30	2 50	
billiardi. Billard Spirea. 3 to 4 feet bumalda, Anthony Waterer. 1 to 1½ feet		. 25	2 25	20 00
bumalda, Anthony Waterer. 1 to 1½ feet		. 25	2 00	15 00
japonica (callosa). Japanese Spirea. 1 to 1½ feet opulifolia. See Physocarpus.		. 25	2 25	20 00
prunifolia. Bridal Wreath. 2 to 3 feet		. 30	2 50	
thunbergi. Thunberg Spirea. 2 to 3 feet		. 30	2 50	
vanhouttei. Van Houtte Spirea. 3 to 4 feet		. 25	2 00	18 00
SYMPHORICARPOS racemosus. Common Snowberry. 2 to 3 feet		. 25	2 00	18 00
vulgaris. Coral Berry. 2 to 3 feet			1 75	15 00
SYRINGA japonica. Japanese Tree Lilac. 3 to 4 feet		. 40	3 50 2 50	22.00
josikæa. Hungarian Lilac. 1½ to 2 feet		. 30	2 50	22 00 22 00
villosa. Late Lilac. 2 to 3 feet		. 30	2 50	22 00
vulgaris. Common Lilac. 2 to 3 feet		. 25	2 25	20 00
vulgaris alba. Common White Lilac. $1\frac{1}{2}$ to 2 feet			2 25	20 00
HYBRID LILACS. 2 to 3 feet		. 40	3 50	
Charles Joly. Double. Very dark reddish purple. Wiss Stepm Charles the Tenth. Single. Reddish purple. Mme. Casin	an. Do	ouble. W	hite. ble Wb	ita
Charles Joly. Double. Very dark reddish purple. Charles the Tenth. Single. Reddish purple. Marie Legraye. Single. White. Miss Stepm Mme. Casin President G. Volcan. Single.	revv. [	Double. I	Blue.	ite.
Michel Buchner. Double. Lilac. Volcan. Sing	gle. Ric	h dark p	urple.	
TENTED THE STATE OF THE STATE O		Each	10	100
VIBURNUM cassinoides. Withe-rod. 1½ to 2 feet		. \$0 20	\$1 80 2 00	\$15 00 18 00
dentatum. Arrow-wood. 2 to 3 feet		. 30	2 50	20 00
dentatum. Arrow-wood. 2 to 3 feet		. 35	3 00	
opulus nanum. Dwarf Cranberry Bush. 8 to 10 inches		. 30	2 50	22 00
opulus sterile. Common Snowball. 2 to 3 feet			3 00	** **
WEIGELA amabilis. Rose Weigela. 2 to 3 feet		. 30	2 50 2 50	20 00
Eva Rathke. Red-flowering Weigela. 1½ to 2 feet		. 30	2 50	20 00
rosea. Pink Weigela. 2 to 3 feet		. 30	2 50	20 00
YUCCA filamentosa. Adam's Needle. 3-year, extra-heavy			2 50	
ZANTHORHIZA apiifolia. Yellow-root. 10 to 12 inches			2 00	15 00
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